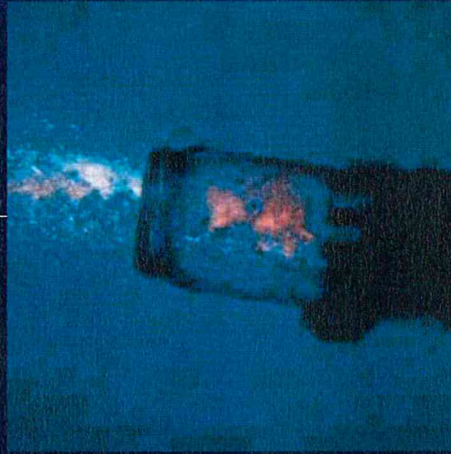


Provision of Festive Lighting for
Oakham Town Council
PROJECT PRESENTATION

QUALITY OF OUR PRODUCTS & SERVICES



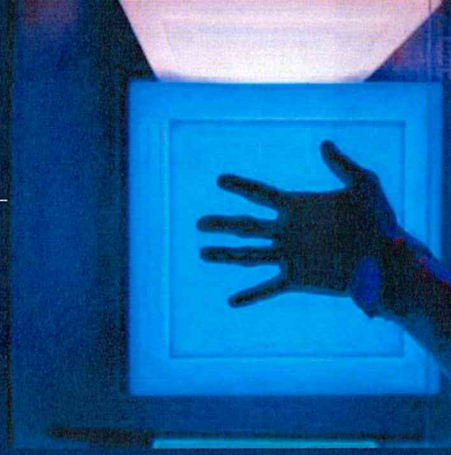
YOUR PROJECT



KNOW-HOW



TECHNICAL
SPECIFICATIONS



SERVICE & LOGISTICS

YOUR PROJECT

Clients Brief

To supply Christmas lights, install , remove and store each year
Repairs carried out during maintenance and storage
Storage of all hired equipment
Provide out of hours service

— YOUR PROJECT

Oakham Town Council.

Blachere have chosen a classic and elegant scheme which offers a vibrant yet traditional take on Christmas. Each motif has been hand selected so that the scheme is synchronized with the cone tree and building icicle lights throughout Oakham

IPL083W Tundra Bioprint symbolises a traditional snow covered Christmas tree glistening in the moonlight.

IPL085W Isis offers the impression of Christmas bells being rang whilst snow falls around them

FL361W Warm white Stalactite Nostalgia draped strings
352 Ice White Stalactite icicle lights

Key benefits of our proposal

To ensure the highest quality of scheme, we are proposing our top range of decorations to feature in the key areas

Use of knowledge in similar sized projects

Identification of proven greater longevity and reliability

Many years of experience of working with other, similar Town, Borough and City Councils

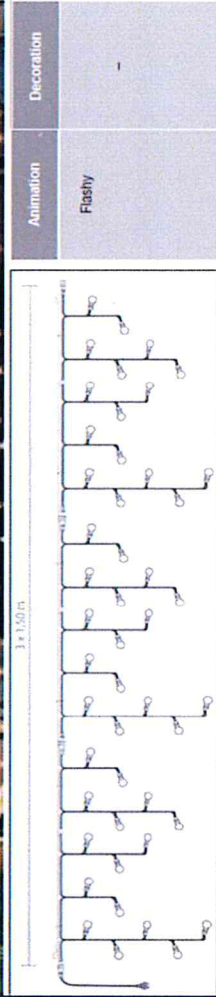
All products are designed and manufactured by Blachere

BUDGET

QUOTATION FOR PRODUCTS AND SERVICES

Description	YEAR 1	YEAR 2	YEAR 3
PRODUCT	£7,057.80	£7,057.80	£7,057.80
SERVICES			
Installation / removal	£10,240.55	£10,240.55	£10,240.55
Storage	£300.00	£300.00	£300.00
Payment terms to be agreed	£17,598.35	£17,598.35	£17,598.35

YOUR PROJECT - SIMULATIONS



Compatible with our wireless animation solutions SAR (ref. PRX-E and PRX-R in option)
Compatible with our solutions for programming lighting time slots (ref. C003-T in option)

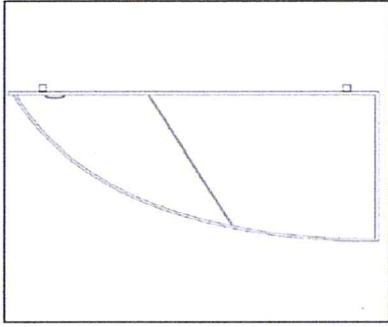
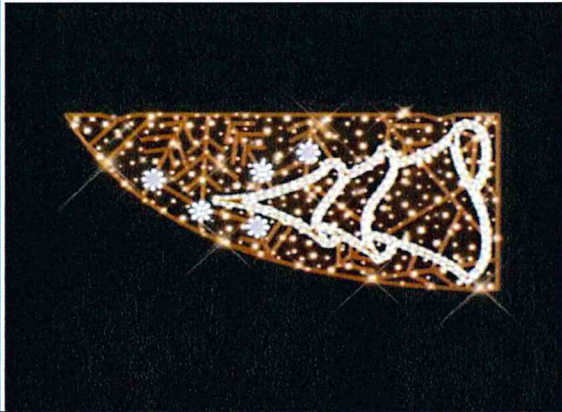


Code	EL361W
Type of material	Professional garlands
Dimensions (m)	Height : 1 Width : 4.5
Voltage (V)	230
Wattage (W)	20
Connection	Octopus 1,5m avec prise
Weight (Kg)	2,65
Number of fastening points	1
Number of lights	48
Brightness (lumens)	155.52
Ratio No. luminous points / Power	2.4
Electrical classification	2
IP	66
Main colour	Warm white
Maximum number that can be connected	12

Energy balance	
Total area (m2)	—
Net area (m2)	—
S x Cx	—
Carbon Footprint* (kg CO2 equivalent)	7.2



YOUR PROJECT - SIMULATIONS



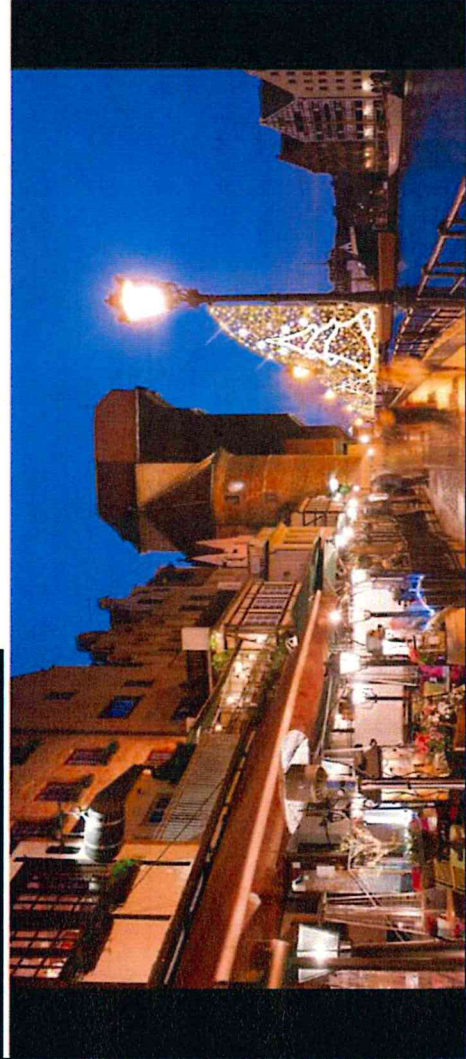
Possibilité en traversée avec fixations F1102 (en option)

Animation	Décoration
Eclats Slowflash	Bioprint

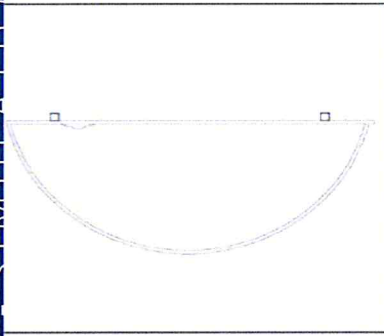
Compatible avec nos solutions d'animation sans fil SAR (ref. PRX-E et PRX-R en option)
Compatible avec nos solutions de temporisation des niveaux horaires d'illumination (ref. CO3-T en option)

Code	IPL083W
Type de décor	Décor 2D poteau
Dimensions (m)	Haut : 2 Long : 0.9
Tension des guirlandes (V)	230
Puissance (W)	50
Alimentation	Octoplus 1,50m sans prise
Poids (Kg)	7.2
Nb fixations	0
Nb points lumineux	515
Luminosité (lumens)	1765.8
Ratio Nb points lumineux / Puissance	10.3
Classe électrique	2
Indice d'éblouissement IP	44
Couleurs dominantes	Blanc pur / Blanc chaud
Nb éléments	1
Matériau structure	Aluminium

Bilan énergétique	
Surface totale (m2)	1.8
Surface utile (m2)	--
S x Cx	--
Bilan Carbone* (équivalent kg CO2)	24.66



YOUR PROJECT SIMULATIONS



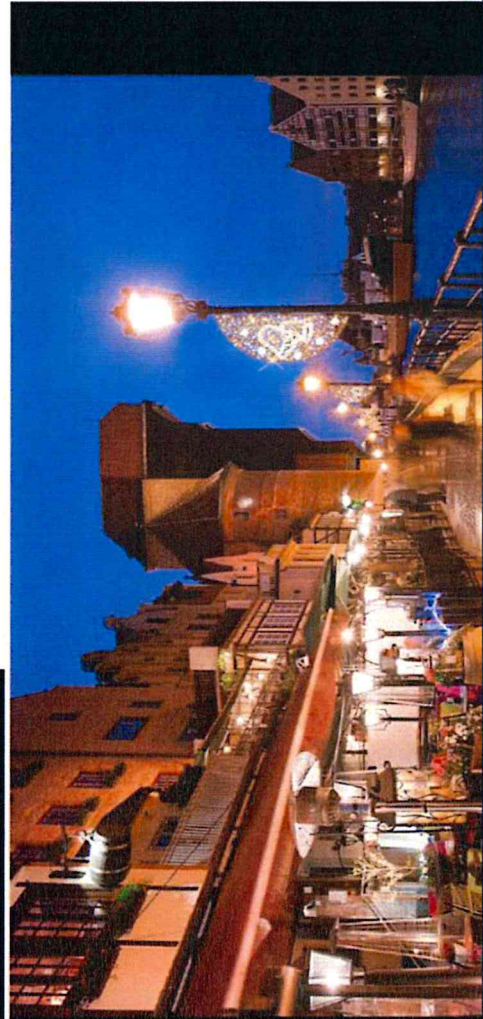
Animation	Decoration
Stars	Bioprint
Animated	
Slowflash	

Compatible with our wireless animation solutions S&R (ref. PRX-E and PRX-R in option)
Compatible with our solutions for programming lighting time slots (ref. C003-1 in option)

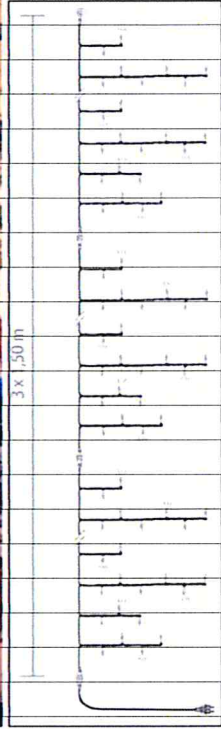
Possibility to use as a transverse motif thanks to FIX02 fastenings (optional)

Code		IPL085W
Type of material		---
Dimensions (m)		Height : 1.5 Length : 0.6
Voltage (V)		230
Wattage (W)		30
Connection		Octopus 1,5m sans prise
Weight (Kg)		4.6
Number of fastening points		0
Number of lights		335
Brightness (lumens)		1150.2
Ratio No. luminous points / Power		11.2
Electrical classification		2
IP		44
Main colour		---
Number of elements		1
Structure material		Aluminium

Energy balance	
Total area (m2)	0.9
Net area (m2)	0.54
S x Cx	0.22
Carbon Footprint* (kg CO2 equivalent)	0



YOUR PROJECT - SIMULATIONS



Animation	Decoration
<input type="checkbox"/>	<input type="checkbox"/>

Compatible with our wireless animation solutions B&R (ref. PFI-E and PFI-R in option)
Compatible with our solutions for programming lighting time slots (ref. COO5- in option)



Code	352
Type of material	---
Dimensions (m)	Height : 0,6 Wjath. : 4,5
Voltage (V)	230
Wattage (W)	12
Connection	Octopus 1,5m avec prise
Weight (Kg)	1,7
Number of fastening points	---
Number of lights	180
Brightness (lumens)	583,2
Ratio No. luminous points / Power	15
Electrical classification	2
IP	66
Main colour	---
Maximum number that can be connected	15
Energy balance	
Total area (m2)	---
Net area (m2)	---
\$ x Cx	---
Carbon Footprint* (kg CO2 equivalent)	4,7





Brand New Tree for 2021

2.7 metres high / 8.8 ft.

INSTALLATION & REMOVAL

Overview

Blachere Illumination UK Ltd is bidding in the role of prime contractor and would be directly responsible for the following elements of Christmas lighting:

- Design and manufacture of decorations
- Delivery, storage and maintenance of decorations
- All project management
- All paperwork and administration
- Invoicing and payments
- Management of the installation and removal of the decorations

If we require to sub-contractor for a portion of the works this will be done only with the express permission of you. This will be allocated to a reputable, suitably experienced and appropriately qualified contractor with whom we enjoy a strong, professional partnership. Our sub-contractors are managed by Blachere Illumination's dedicated Head of Operations.

Assessing sub-contractors competence

Assessing the competence of our sub-contractors and freelancers is a crucial part of our company's quality and health and safety processes.

For freelance staff, we carry out assessments on new team members and at any point prior where we feel a review of individual's performance may need attention. To undertake this, we use freelance staff assessment sheets. In addition to we also conduct a more informal process of continued communication between Executive, Departments and Project teams regarding crew and conduct.

We operate a similar process for sub-contracted companies using our 'Contractor Evaluation' document and the same continued communication process detailed above. These are backed up by the Key Performance Indicators we undertake for installation works which prove a strong resource in identifying trends in approach to work from contractors.

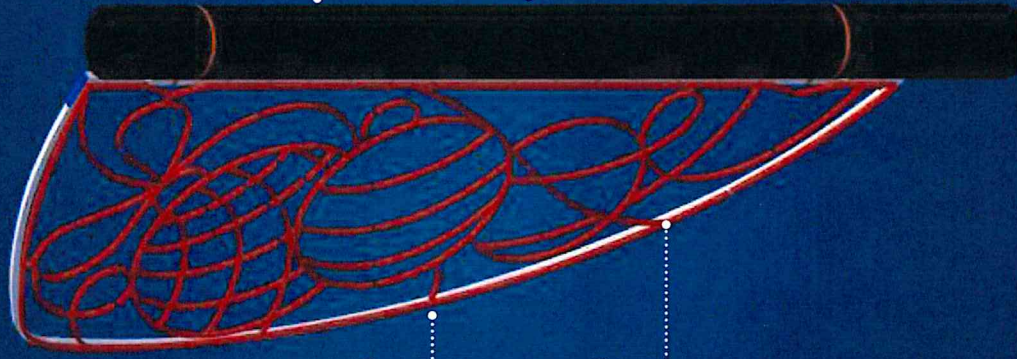
All the processes above are driven and managed by our ISO 9001 processes.

Outside of the processes above, we also undertake spot checks on site by either dedicated individuals or members of our executive team.

POLE MOUNTING

SINCE 2017
all our motifs have Octoplus® system
included.

THE POWER CABLE
is supplied with bare end and 1,5 m in
length.



BETTER WIND RESISTANCE
the upper frame bracket, to which the
greatest mechanical forces are
applied, is reinforced by a welded flat
iron (in blue on the diagram).



SUPPORT LEGS
Comes with patterns and can be
attached to the mast by strapping.

PROTECTIVE FOAMS 3 MM
on stabilizing legs.

STANDARDS

All products comply with EN60598 Standards

All products comply with RoHs

ISO 9001:2015 certified

Accredited members of CHAS
[Contractors Health & Safety Scheme].

Accredited Safe Contractor, with all installation crew G39 certified

Registered member of HEMSA
[The Highway Electrical Manufacturers & Suppliers Association]

STANDARDS

Insurance

Blachere Illumination holds the following relevant insurance cover:

- Public liability £10m any one occurrence
- Employer's liability £10m any one occurrence, including claims costs
Specific working at height cover up to 100m
- Product liability £10m
- Professional Liability £10m
- Hired in plant insurance £0.5m

[Evidence of our insurance cover is supplied as an appendix]

OUR AFTER – SALES SERVICE

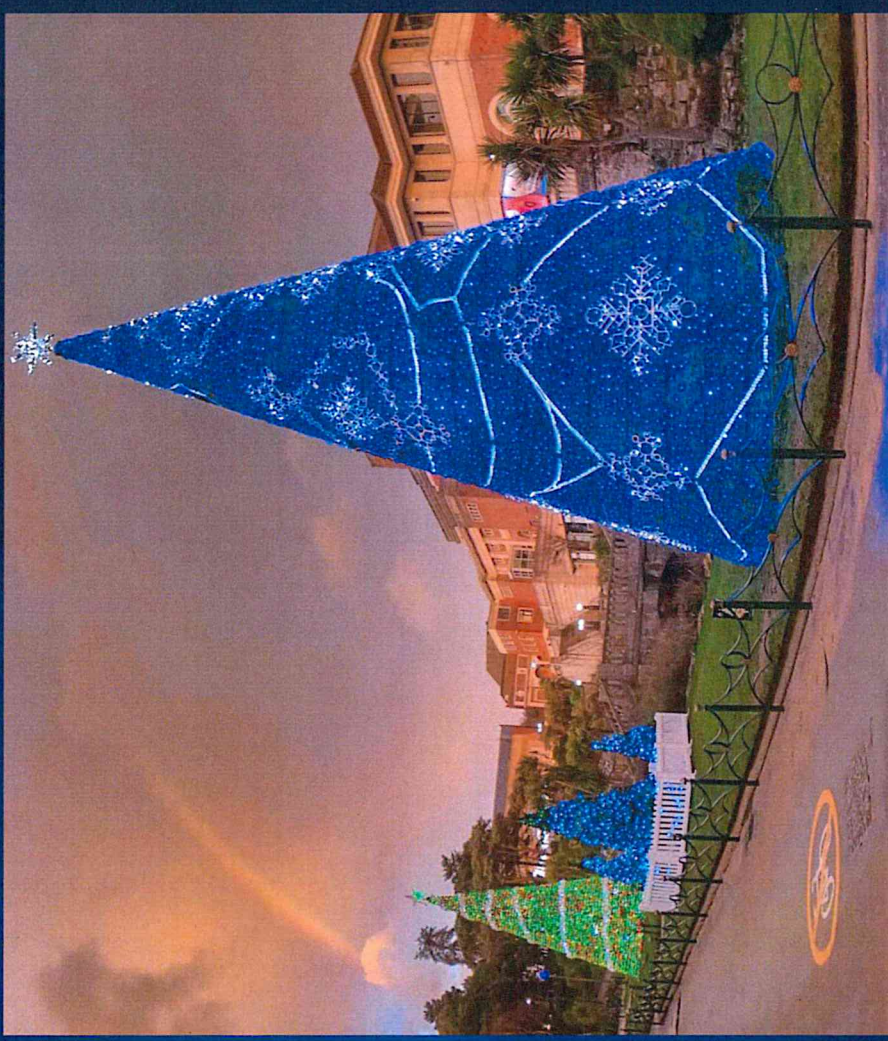
Despite the attention we give to our products, and because we're convinced that the service we offer shouldn't stop when the product is delivered, we have set up a structure that provides four points of contact for you, throughout the project. These are your Sales point of contact, Project Manager, Sales Assistant and our Head of Operations.

This after-sales service is unique in the illuminations sector and an extra guarantee of quality.

— REFERENCES

Eiffel Tower	London	Dior
Champs-Élysées	Moscow	Harrods
Monaco	Venice	Fendi
Bournemouth	Vienna	Cartier
Norwich	Istanbul	Louis Vuitton
Dubai	Milan	Kings Road
Oxford	Mexico	Walt Disney World

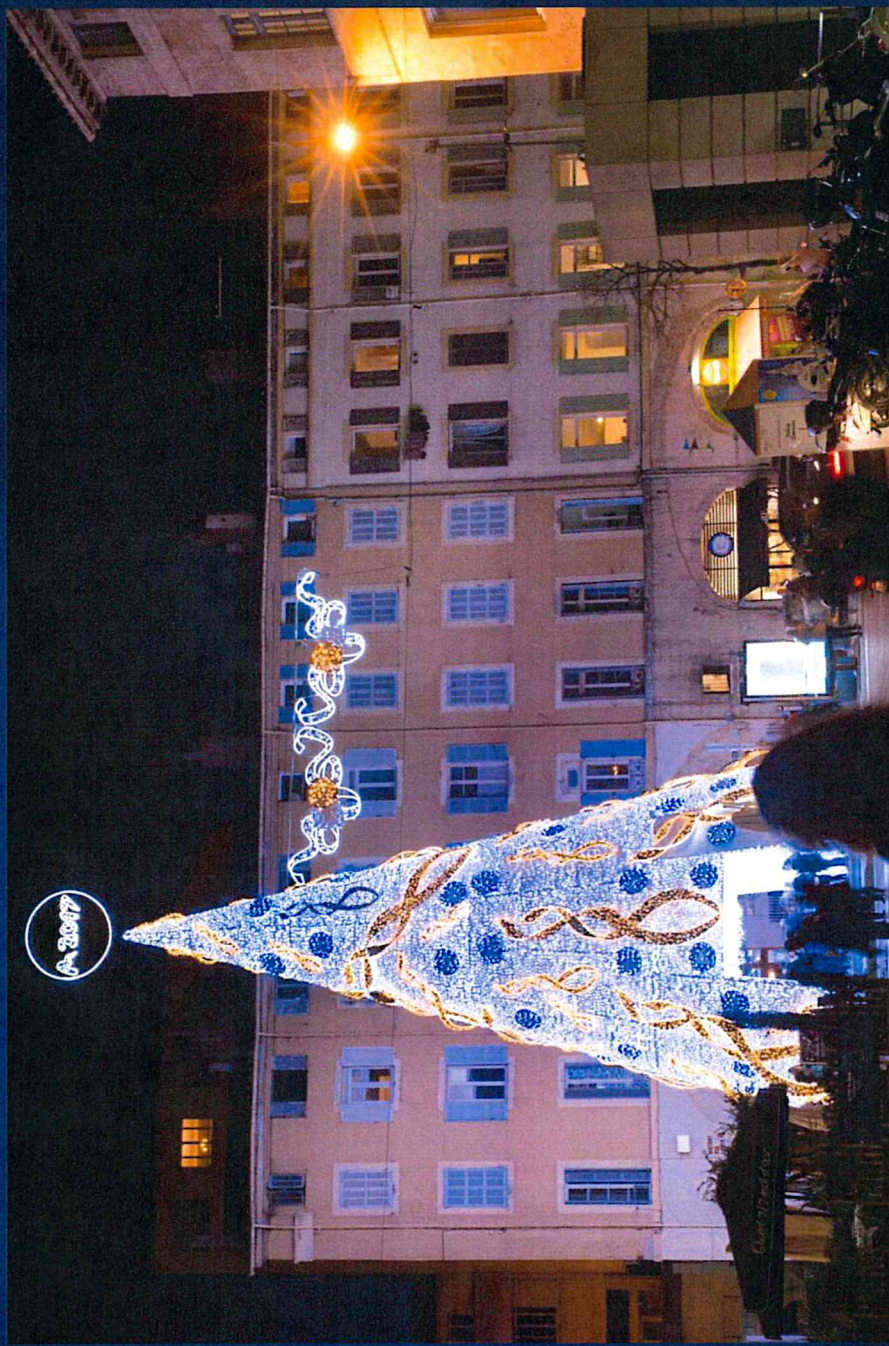
— REFERENCES



Bournemouth – Bespoke Tree



— REFERENCES



Marseille – 23m Tree





Blachere Illumination UK Ltd

Gladstone Place
Ladybank
Fife
KY15 7LB
UNITED KINGDOM

T: +44 1337 832910
E: info@blachere-illumination.co.uk
W: www.blachere-illumination.co.uk

Sales Quotation

Original	Document No.	Document Date	Page
	23780	08.04.2021	1/3
Your Reference	Customer No.	Valid Until	Currency
	COAKTC	08.05.2021	GBP

Billing Address

Oakham Town Council

ROL House
Long Row
Oakham
Rutland
LE15 6LN

Delivery Address

Oakham Town Council

ROL House
Long Row
Oakham
Rutland
LE15 6LN

Oakham Town Council Tender Pricing - 3 Year Hire 2021 - 2023

Item Code	Description	Quantity	Price	Total	VAT
High Street to Mill Street roundabout festoon lights					
FL361W	Stalactit Nostalgia Warm White LED, white cable (H:1m x W:4.5m) 20w	8	66.00000	528.00	105.60
	Installation			289.80	57.96
	Removal			124.20	24.84
	Subtotal			942.00	188.40
High Street lamp posts					
IPL083W	Toundra Bioprint (H: 2m x W: 0.90m) 6.4kg 55w	3	150.00000	450.00	90.00
IPL085W	Isis Bioprint (H: 1.5m x W: 0.6m) 4.6kg 30w	3	115.00000	345.00	69.00
	Installation			345.00	69.00
	Removal			220.80	44.16
	Subtotal			1,360.80	272.16
Mill Street Icicle Lights					
352	LED Stalactite Pure White 230V, White Rubber Cable (W4.5m x L0.57m)	20	40.80000	816.00	163.20
	Installation			724.50	144.90
	Removal			310.50	62.10
	Subtotal			1,851.00	370.20
High Street Christmas Cone tree (specsavers)					
SND018	Vega Green (H:2.70m x D:0.88m) 30w 25.5kg	1	390.00000	390.00	78.00
	Installation			360.00	72.00
	Removal			172.50	34.50
	Subtotal			922.50	184.50
Icicle Lights Market Place east and north, Oakham Wines to Costa Coffee 101m					
352	LED Stalactite Pure White 230V, White Rubber Cable (W4.5m x L0.57m)	23	40.80000	938.40	187.68
	Installation			833.18	166.64
	Removal			357.08	71.42
	Subtotal			2,128.66	425.74
Icicle Lights Gaol Street 101 metres					
352	LED Stalactite Pure White 230V, White Rubber Cable (W4.5m x L0.57m)	23	40.80000	938.40	187.68
	Installation			833.18	166.64
	Removal			357.08	71.42
	Subtotal			2,128.66	425.74

Company Reg No.:	SC152939	Bank Account:	10268667
VAT ID No.:	GB651936618	Bank Code:	804638

Please make cheques payable to Blachere Illumination UK Limited

Subject to our terms and conditions

Sales Quotation

Document No.	Document Date	Page
23,780	08.04.2021	2/3

Item Code	Description	Quantity	Price	Total	VAT
Icicle Lights Church Street. West Side Lloyds Bank to Beldebos 117m					
352	LED Stalactite Pure White 230V, White Rubber Cable (W4.5m x L0.57m)	26	40.80000	1,060.80	212.16
	Installation			941.85	188.36
	Removal			403.65	80.73
			Subtotal	2,406.30	481.25
Icicle Lights Church Street Fat Face Store only 16m					
352	LED Stalactite Pure White 230V, White Rubber Cable (W4.5m x L0.57m)	3	40.80000	122.40	24.48
	Installation			108.68	21.74
	Removal			46.58	9.32
			Subtotal	277.66	55.54
Icicle lights Market Street East Side. Hight Street to Murrays 38m					
352	LED Stalactite Pure White 230V, White Rubber Cable (W4.5m x L0.57m)	9	40.80000	367.20	73.44
	Installation			326.03	65.21
	Removal			139.73	27.95
			Subtotal	832.96	166.60
Icicle Lights West Side to Savvi Travel 30m					
352	LED Stalactite Pure White 230V, White Rubber Cable (W4.5m x L0.57m)	7	40.80000	285.60	57.12
	Installation			253.58	50.72
	Removal			108.68	21.74
			Subtotal	647.86	129.58
Icicle lights Market Place West Side 36m					
352	LED Stalactite Pure White 230V, White Rubber Cable (W4.5m x L0.57m)	8	40.80000	326.40	65.28
	Installation			289.80	57.96
	Removal			124.20	24.84
			Subtotal	740.40	148.08
Icicle Lights - Post Office to Smith Elliot 54m					
352	LED Stalactite Pure White 230V, White Rubber Cable (W4.5m x L0.57m)	12	40.80000	489.60	97.92
	Installation			434.70	86.94
	Removal			186.30	37.26
			Subtotal	1,110.60	222.12
Annual Eyebolt Testing (estimated 55)					
	Infrastructure			1,265.00	252.98
			Subtotal	1,265.00	252.98
Attend Annual Switch On Event					
	Switch on			659.00	131.79
			Subtotal	659.00	131.79
Annual Storage					
	Switch on			25.00	5.00
ISTRBLOC	Storage at Blockley	1	300.00000	300.00	60.00
			Subtotal	300.00	60.00

Payment Terms to be agreed

Company Reg No.:	SC152939	Bank Account:	10268667
VAT ID No.:	GB651936618	Bank Code:	804638

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Sales Quotation

Document No.	Document Date	Page
23,780	08.04.2021	3/3

Item Code	Description	Quantity	Price	Total	VAT
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Notes:

Total Before Tax	£17,598.40
Total Tax Amount	£3,519.68
Total Amount	£21,118.08

Company Reg No.:	SC152939	Bank Account:	10268667
VAT ID No.:	GB651936618	Bank Code:	804638

Please make cheques payable to Blachere Illumination UK Limited

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